

Welcome,

We are very pleased to welcome Kim Shippey and Catherine Akins as our guest speakers. Many thanks to George Araujo, General Manager, Norfolk County Fair & Horse Show for arranging our speakers.

***Kim Shippey** is President of KMJ Consultants, a management consulting practice that specializes in fundraising and sponsorship solutions. With an extensive background creating transformative change in non-profit sectors, Kim has collectively raised in excess of \$150M for multiple organizations. She is a member of the Association of Fundraising Professionals and has earned the Disney's Approach to Leadership Excellence certificate.*

AND

***Catherine Akins**, Development Officer, Norfolk County Fair & Horse Show is a sponsorship specialist with 20 years experience as a Development Officer. Her roles included the SPCA , Brantford Food Bank and Habitat for Humanity. The Norfolk County Fair & Horse Show is both the most challenging and rewarding role of her career. She attributes her success to her ability to build and maintain relationships.*

We are pleased to have Christina Franc, Executive Director, CAFE co-hosting our call again.